



December 12th, 2023

Dear Valued Customer,

SPXFlow recently announced a price increase due to continued inflationary pressures, leading to higher energy, labor, and material costs. Accordingly, SPXFlow has made the decision to increase prices for most of their product lines effective January 1st, 2024. The price increase will range between 4% and 6% on SPXFlow's APV, Waukesha Cherry-Burrell, Seital, Anhydro, and Gerstenburg Schroder brands. This adjustment will be applicable to both new equipment and spare parts.

At Triplex, we understand the challenges of these unprecedented times and will be taking the following actions to help our partners mitigate the effects of these increases:

- 1) All quotes will be honored for 30 days from issue. Just ask us to refresh your quote no later than December 31st, and we will be able to honor pricing through January 31st, 2024.
- 2) 5% discount on all pump trade ins. Trade-in older, in-service Waukesha PD pumps and we will extend a 5% discount on your new replacement pump.
- 3) Streamlined Reconditioned Pump pricing for Universal 1 and Universal 2. Receive your discount against the purchase price of your new pump. No more waiting for credits.
- 4) Universal 3 Pump for Life Program. Maintain your Universal 3 pump with SPXFlow OEM parts and receive a brand new pump at a remanufactured pump price when replacing your Universal 3 pump.
- 5) Take advantage of Triplex's On Demand VMI Program to save 5%+ on your SPX Aftermarket Spares
- 6) Trade in your used Waukesha Alloy 88 Rotors and receive \$6/pound on rotor buybacks.
- 7) Receive free freight on stock orders over \$5,000 through the end of 2023. Simply mark your next order qualifying order as "stock" and receive free freight. Stock orders must ship complete and cannot be expedited. Some exclusions may apply.

Triplex is unwavering in our commitment to innovate and deliver the best possible customer experience to meet your high purity processing needs. If you have any questions, please contact a Triplex Sales Engineer today.

Sincerely,

Brian Quint
President, Triplex Sales

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